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IDAHO PUBLIC
UTILITIES COMMISSION

BEFORE THE

IDAHO PUBLIC UTILITIES COMMISSION

**IN THE MATTER OF THE APPLICATION)
OF AVISTA CORPORATION FOR)
AUTHORITY TO INCREASE ITS RATES)
AND CHARGES FOR ELECTRIC AND)
NATURAL GAS SERVICE TO ELECTRIC)
AND NATURAL GAS CUSTOMERS IN)
THE STATE OF IDAHO.)**

**CASE NO. AVU-E-04-1/
AVU-G-04-1**

DIRECT TESTIMONY OF DONN ENGLISH

IDAHO PUBLIC UTILITIES COMMISSION

JUNE 21, 2004

1 Q. Please state your name and business address for
2 the record.

3 A. My name is Donn English. My business address is
4 472 W. Washington, Boise, Idaho 83702.

5 Q. By whom are you employed and in what capacity?

6 A. I am employed by the Idaho Public Utilities
7 Commission (Commission) as an auditor in the accounting
8 section.

9 Q. What is your educational and experience
10 background?

11 A. I graduated from Boise State University in 1998
12 with a BBA degree in Accounting. Following my graduation I
13 accepted a position as a Trust Accountant with a pension
14 administration, actuarial and consulting firm in Boise. As
15 a Trust Accountant, my primary duties were to audit the
16 day-to-day financial transactions of numerous qualified
17 retirement plans. In 1999 I was promoted to Pension
18 Administrator. As a Pension Administrator, my
19 responsibilities included calculating pension and profit
20 sharing contributions, performing required non-
21 discrimination testing and filing the annual returns (Form
22 5500 and attachments). In May of 2001, I became a
23 designated member of the American Society of Pension
24 Actuaries (ASPA). I was the first person in Idaho to
25 receive the Qualified 401(k) Administrator certification

1 and was one of only nine people in Idaho with the Qualified
2 Pension Administrator certification. In 2001 I was
3 promoted to a Pension Consultant, a position I held until
4 2003 when I joined the Commission Staff.

5 With the American Society of Pension Actuaries, I
6 served on the Education and Examination Committee for two
7 years. On this committee I was responsible for writing and
8 reviewing exam questions and study materials for the PA-1
9 and PA-2 exams (Introduction to Pension Administration
10 Courses), DC-1, DC-2 and DC-3 exams (Administrative Issues
11 of Defined Contribution Plans - Basic Concepts, Compliance
12 Concepts and Advanced Concepts) and the DB exam
13 (Administrative Issues of Defined Benefit Plans). I have
14 also regularly attended conferences and training seminars
15 throughout the country on numerous pension issues.

16 Since joining the Commission Staff (Staff), I
17 have attended workshops at the Institute of Public
18 Utilities at Michigan State University sponsored by the
19 National Association of Regulatory Utility Commissioners.
20 These workshops included many different topics, such as
21 income taxes, depreciation, Sarbanes-Oxley, and rates of
22 return on equity.

23 Q. Have you previously testified before this
24 Commission?

25 A. Yes, I have provided written and oral

1 testimony in Idaho Power Company's general rate case (Case
2 No. IPC-E-03-13), primarily regarding treatment of pension
3 expense and pre-paid pension costs for regulatory recovery.
4 My testimony in that case also presented arguments against
5 recovery of miscellaneous organizational dues and
6 charitable contributions, interest expense and legal
7 expenses.

8 Q. What is the purpose of your testimony in this
9 proceeding?

10 A. The purpose of my testimony in this proceeding is
11 to present Staff's position regarding pension expense,
12 depreciation expense, pro forma deferred income tax
13 adjustments relating to recent accounting methodology
14 changes, legal expenses and certain miscellaneous expenses
15 found in the Company's Application.

16 Q. Are you sponsoring any exhibits with your
17 testimony?

18 A. Yes, I will be sponsoring Exhibit Nos. 121-127.

19 **ELECTRIC SECTION**

20 **1. Pension Expense**

21 Q. Please describe Avista Corporation's (Avista;
22 Avista Corp.; Company) pension plan.

23 A. Avista Corp. sponsors a traditional defined
24 benefit pension plan in which participants will receive a
25 set monthly income upon retirement that is based on their

1 years of service and their final average earnings. This
2 plan is fully funded by Avista Corp. Assets in the Plan
3 are secured in a trust and guaranteed by the Pension
4 Benefits Guaranty Corporation.

5 Q. Please describe the Company's treatment of
6 pension expense in its current rate filing.

7 A. Avista proposes to use a pension expense of
8 \$14,000,000 on a total system-wide basis (Falkner Direct,
9 page 24). The amount of Idaho's electric jurisdiction
10 pension expense proposed to be recovered in this rate case
11 is \$2,095,423.

12 Q. How was this amount calculated?

13 A. During the 2002 test year, the Company's Net
14 Periodic Pension Cost (NPPC) on a total system-wide basis
15 was \$9,277,622. The Company has estimated that for 2004,
16 the NPPC will be \$13,600,000 using an estimate of actual
17 rates of return on assets of 3.88%, compensation increases
18 of 5% and a discount rate of 6.25%. In its Application,
19 the Company rounded this estimated \$13.6 million amount up
20 to \$14 million, and then made a pro forma adjustment to
21 increase pension expense by \$4,615,000 system-wide or by
22 \$691,039 for the Idaho electric jurisdiction (Exhibit No.
23 14, page 8 of 10, Column ac). I have included Company
24 witness Falkner's Workpaper No. ac6 that illustrates this
25 calculation in my Exhibit No. 121, page 3 of 4.

1 Q. Does Staff agree with the Company's pension
2 expense?

3 A. No. Staff disagrees with the Company's treatment
4 of pension expense. The pro forma adjustment is based on
5 an estimated pension expense that was calculated using
6 speculative assumptions that may or may not hold true.
7 Specifically, the Company uses an 8 percent actuarial
8 assumption of future rates of return on assets; however,
9 for 2004 the Company uses an estimated actual return on
10 assets of only 3.88%. It is impossible to predict with any
11 certainty the actual investment performance of the plan
12 assets for 2004. Therefore, this adjustment is not known
13 and measurable and should be rejected by the Commission.
14 Furthermore, I do not believe that the recovery of FAS 87
15 expense is appropriate in this case.

16 Q. Please describe FAS 87 expense.

17 A. FAS 87 expense is a reference to Statement of
18 Financial Accounting Standard No. 87 and is synonymous with
19 Net Periodic Pension Cost. The Statement was issued by the
20 Financial Accounting Standards Board to alleviate long-
21 standing controversy regarding how to report for pension
22 liability. It mandates the use of Net Periodic Pension
23 Cost for reporting pension expense on a company's financial
24 statements. The NPPC is an accrual of pension expense for
25 a given year, but it is not the actual amount of cash that

1 a company is required to contribute to a pension plan to
2 meet its minimum funding liability and avoid interest and
3 penalties. It is also important to note that FAS 87 makes
4 no mention of regulatory accounting.

5 Q. Has there been any perceived problems with
6 FAS 87?

7 A. Yes. There has been a growing concern among
8 accounting professionals regarding the use of FAS 87 and
9 the potential for manipulation of financial statements.
10 Just last year, the Financial Accounting Standards Board
11 agreed to put further review of FAS 87 on its formal
12 agenda. Though the Board has not made any changes to the
13 Statement, the concern is still present.

14 Q. What was the actual cash amount that Avista was
15 required to contribute to the pension plan during the 2002
16 test year?

17 A. The Employee Retirement Income Security Act
18 (ERISA) and section 412 of the Internal Revenue Code
19 mandate the required minimum contribution necessary for a
20 plan sponsor to meet its funding obligations. A completely
21 different calculation is used to determine the minimum cost
22 for a given plan year. Avista's 2002 ERISA required
23 minimum contribution was \$7,481,201 on a total system-wide
24 basis.

25 Q. Please briefly describe ERISA.

1 A. ERISA was enacted by Congress in 1974 to ensure
2 some level of security in employee benefit plans. Since its
3 enactment, pension plans are subject to intense federal
4 regulation because of the long-term nature of the benefit
5 obligation and the resulting potential for changed
6 circumstances. One of many ERISA requirements is the
7 systematic advanced funding requirements to protect
8 employees against employer default. ERISA mandates the
9 minimum amount that must be funded each year to a pension
10 plan to avoid a funding deficiency.

11 Q. How is this amount calculated?

12 A. The first step of the calculation is to determine
13 the Normal Cost for the year. The Normal Cost is the
14 annual cost of the plan using the plan's actuarial cost
15 method as established in the plan document. The Normal
16 Cost is a calculation that takes into consideration the
17 present value of future benefits, the actuarial value of
18 the Plan's assets, any unfunded liabilities and the present
19 value of the Company's future payroll. This information is
20 used to calculate an accrual rate that is then multiplied
21 by the Company's current payroll to produce the Normal
22 Cost. By adding or subtracting any charges or credits to
23 the Normal Cost one can obtain the Annual Cost. The
24 Minimum Required Contribution is the lesser of the Annual
25 Cost or the difference between the Full Funding Limitation

1 and any credit balance. This minimum contribution is the
2 amount that a company must fund in order to avoid a funding
3 deficiency in the Funding Standards Account.

4 Q. Is this Minimum Required Contribution the amount
5 that Avista Corporation actually contributed to the Plan
6 for the 2002 plan year?

7 A. No. In its discretion, Avista contributed an
8 additional \$4,518,799 beyond the minimum required amount
9 for a total of \$12 million.

10 Q. What amount of pension expense do you believe is
11 appropriate for Avista Corporation to recover in rates?

12 A. I believe that it is appropriate for the Company
13 in this case to recover only the amount that it was legally
14 required to contribute to the Plan. For the 2002 test
15 year, this amount was \$7,481,201 system-wide and \$1,120,217
16 for the Idaho electric jurisdiction. However, Staff has
17 pro formed our adjustment to update the pension expense to
18 2003 actuals. The 2003 system-wide minimum pension
19 contribution was \$8,694,685 with \$1,301,921 allocated to
20 Idaho's electric jurisdiction. Staff's adjustment reduces
21 the Company's proposed pension expense from \$14,000,000 to
22 \$8,694,685, resulting in a decrease to Idaho revenue
23 requirement of approximately \$867,000.

24 Q. Are you suggesting that this Commission adopt a
25 policy that only the ERISA required minimum contribution be

1 accepted for rate recovery?

2 A. I am not necessarily recommending a strict policy
3 of only accepting the ERISA required minimum amount for
4 rate recovery purposes, but I do believe that the ERISA
5 minimum contribution is the best starting point in
6 determining the amount to allow for recovery. When dealing
7 with the different pension calculations, it is important to
8 remember that these "costs" we are referring to are
9 artificial numbers that have no connection to real-world
10 values. These costs do not accurately estimate the value
11 of the plan's liability to pay benefits, the Company's
12 legal liability should the plan be terminated, or the value
13 of benefits accumulated under the plan. These calculations
14 are simply a means by which the federal Tax Code and the
15 ERISA regulations dictate the level of funding in a plan
16 for purposes of tax deductions and minimum funding rules.
17 The calculation methodologies consist of using inaccurate
18 data and speculative assumptions and running them through
19 an overly precise formula to produce a cost calculation.
20 Therefore, there is no accurate contribution value, and we
21 are forced to rely on a number that is produced by the
22 calculations. Given this speculative nature of pension
23 contributions, I believe it is wise for the Commission to
24 reserve some discretion in determining amounts to be
25 recovered through rates based on the individual facts and

1 circumstances of each case. Given the large requested rate
2 increase in this case, funding at the ERISA minimum level
3 is appropriate.

4 Q. Please explain Exhibit No. 121.

5 A. Exhibit No. 121 consists of four pages. The
6 first two pages are simple line graphs that compare
7 Avista's NPPC and the ERISA minimum contributions since
8 1995. The following two pages are workpapers of Company
9 witness Falkner illustrating Avista's pro forma pension
10 adjustments. As depicted by the graphs, the contributions
11 between 1995-2001 were consistently under \$4 million. In
12 2002, Avista's contributions began trending rapidly upward.

13 My investigation of Avista's pension contribution
14 history focused on reasons for this upward trend other than
15 poor market performance cited by Company witness Falkner
16 (Falkner direct, pages 24-25). During my review I noticed
17 that the actuarial assumption for future rate of return on
18 assets was lowered from 9% in 2001 to 8% in 2002. Anytime
19 an assumption is changed during a test year, it raises
20 suspicions. The effect of the impact of this assumption
21 change is shown on Exhibit No. 121, page 2 and is
22 approximately \$1.35 million in 2002 and \$1.56 million in
23 2003. At the time of the assumption change, the Plan's
24 average actual return since 1995 had been approximately 10
25 percent. In 2003, the Plan experienced a weighted average

1 return of approximately 24.5%. Though Avista changed the
2 actuarial assumption for the test year and increased FAS 87
3 pension expense, I do not believe it was an attempt by the
4 Company to manipulate the expense or game the system. I
5 believe the change of the rate of return assumption was the
6 result of short-term uncertainty in the equities market.
7 This reasoning, however, violates the process in which one
8 determines actuarial assumptions. Actuarial Standard of
9 Practice No. 27 written by the Pension Committee of the
10 Actuarial Standards Board states that in determining long-
11 term rate of return assumptions, one should look at
12 expected long-term returns and not give undue weight to
13 recent past history.

14 To change the rate of return assumption because
15 of poor market performance ignores the fact that the
16 markets have historically always trended back toward their
17 long-term averages. Many companies were compelled to
18 reduce their assumed returns during recent years, but these
19 changes are premature given that the markets have
20 historically always rebounded.

21 Because the Net Periodic Pension Cost increased
22 by approximately \$10 million over a three-year period, and
23 the change in assumptions accounted for only approximately
24 \$1.5 million of that increase, it was the downturn in
25 equity markets between 2000-2002 that created the dramatic

1 increase. I do not believe it is appropriate for
2 ratepayers to bear the burden of increased rates to cover a
3 pension expense that is created by a short-term downward
4 trend in the market.

5 That said, I believe this assumption change issue
6 is not the most important pension concern in this
7 proceeding. The primary issue before the Commission
8 involves the use of the ERISA required minimum expense for
9 rate recovery and not the Net Periodic Pension Cost.

10 Q. Why do you support the use of the ERISA required
11 minimum expense in this case?

12 A. I support the ERISA minimum contribution because
13 the funding calculation method uses a smoothed value of
14 plan assets. A smoothed value recognizes gains and losses
15 on plan investments over a five-year period. While the
16 market losses of 2000-2002 are phased into this
17 calculation, so are the market gains of 2003. In contrast,
18 FAS 87 expense accounts for market gains and losses in the
19 year that they occurred. During periods of market
20 volatility, the FAS 87 expense has the potential to
21 fluctuate because it completely captures the gains or
22 losses of a specific year. The ERISA minimum contribution
23 should remain more consistent because only 20% of current
24 market gains or losses are factored into the calculation
25 together with 20% of each of the four previous years' gains

1 and losses. Thus, from a consistency standpoint, the ERISA
2 required minimum contribution is the most reasonable.
3 Allowing Avista to recover more than the ERISA minimum
4 contribution may cause over-recovery of pension costs paid
5 and would not be reasonable.

6 Q. Has this Commission ever approved a pension
7 expense other than NPPC 87 for ratemaking purposes?

8 A. Yes. Just recently the Commission issued Order
9 No. 29505 in Case No. IPC-E-03-13 in which the utility was
10 allowed to collect only its cash contribution under ERISA
11 as the pension expense included for rate recovery. The
12 ERISA required minimum contribution had been \$0.00 for many
13 years and was expected to remain \$0.00 for quite some time.
14 It was this expense level that was included in rates in
15 Order No. 29505 at 21.

16 **2. Depreciation Expense**

17 Q. Please explain Staff's position on the Company's
18 proposed depreciation expense.

19 A. During the course of it's audit, Staff noticed
20 that the depreciation rates the Company proposed were
21 significantly higher than rates more recently approved by
22 this Commission. The Company has used a depreciation study
23 from 1997, which Staff believes may be outdated.

24 Q. Did you compare the depreciation rates proposed
25 by Avista to other states that Avista operates in?

1 A. Yes, I compared Avista's depreciation rates
2 currently in place in Idaho to the rates that were recently
3 approved by the Washington Utilities and Transportation
4 Commission in Docket No. UE-991606. The rates approved in
5 that docket were stipulated to by all parties.

6 Q. Why are different depreciation rates used in
7 different states?

8 A. Calculating depreciation rates is very similar to
9 calculating pension expense. The calculations are based on
10 numerous assumptions, such as remaining life, salvage value
11 and removal costs. Though the formulas are quite precise,
12 the result is only as good as the assumptions. Therefore,
13 two different depreciation experts could calculate
14 different depreciation rates. However, logic dictates that
15 plant in Idaho will not depreciate faster than the same
16 plant in Washington.

17 Q. What is Staff's depreciation expense proposal for
18 the Company in this case?

19 A. Staff proposes that the Commission adopt the same
20 depreciation rates that are effective in Washington. The
21 result of this adjustment decreases Idaho's electric
22 revenue requirement by approximately \$676,000.

23 Q. How does Staff's proposed overall depreciation
24 rates compare to Idaho's other large utilities?

25 A. Staff's proposed composite depreciation rate for

1 Avista's electric utility is 2.47%. This amount is
2 reasonable and within the range of other utilities
3 currently operating in Idaho.

4 Q. Has the Company expressed its willingness to
5 accept the same depreciation rates in effect in Washington
6 for use in Idaho?

7 A. Yes. In a meeting on June 2, 2004, the Company
8 gave a verbal agreement to accept Washington rates in Idaho
9 as a means of mitigating the overall rate increase and for
10 consistency of depreciation rates between states.

11 **3. Income Tax**

12 Q. Please explain Staff's position regarding income
13 tax expense and deferred income tax.

14 A. At issue is the Company's change in methodology
15 when accounting for income taxes. Due to recent changes by
16 the Internal Revenue Service, certain plant and inventory
17 that once were required to be capitalized can now be
18 expensed and deducted. In following the IRS's new
19 allowable methodology, Avista calculated the amount of
20 previously capitalized plant and inventory and deducted
21 those amounts in a single year, resulting in a windfall
22 benefit to the Company.

23 Q. Does Staff approve of this change in methodology?

24 A. Yes. Staff believes that the Company prudently
25 applied for approval to change its methodology and receive

1 the benefits that accompanied that change. Since the
2 Company is using a 2002 test year with pro forma
3 adjustments, and the tax benefit was received in 2003,
4 Staff believes it is appropriate to make a pro forma
5 adjustment to reflect deferred income tax. Inclusion of
6 the deferred income tax as a pro forma adjustment to rate
7 base allows customers to receive a portion of this benefit
8 now since the tax expense will increase and the deferred
9 tax balance will decrease in the future as the timing
10 difference turns around.

11 Q. Is the Company proposing to keep this benefit for
12 shareholders?

13 A. The Company normalized the benefit and to that
14 extent, ratepayers would have received the proper benefit
15 had this windfall occurred prior to the test year. For
16 this reason deferred income tax is pro formed in Staff's
17 proposal.

18 Q. Please explain normalization.

19 A. Normalization is a distinct method of reflecting
20 income tax expense in a regulatory environment. Using this
21 method, all income tax costs related to items in a current
22 period will be computed, whether paid in the current year
23 or paid in a later year. This normalization method creates
24 a deferred income tax expense and the associated
25 accumulated deferred income tax liability is subtracted

1 from rate base. The rate base reduction provides the
2 benefit currently to customers. However, these timing
3 differences will reverse in the future, and at some point
4 the tax expense deductions will turn around and taxes will
5 increase causing customer rates to increase. Without
6 Staff's pro forma adjustment, customers would pay too much
7 in rates for taxes over time.

8 Q. Are customers going to pay higher rates because
9 of this accounting change?

10 A. Without Staff's proposed adjustment, yes. Part
11 of the rates paid by prior and current customers included
12 an amount for income tax expense. The Company recalculated
13 its reduced income tax expense for prior years and
14 collected the refund, so customer rates were higher than
15 necessary in past years. However, Staff is not trying to
16 recapture past customer overpayments, but rather prevent
17 customers from having to pay twice when the timing
18 differences reverse themselves. Changes in the deferred
19 income tax account will reflect these differences.

20 Q. What do you propose to ensure that customers are
21 not harmed by future tax increases resulting from this
22 methodology change?

23 A. Avista has normalized the 2003 tax methodology
24 change that resulted in a windfall. Therefore, tax expense
25 after 2003 will be properly reflected in the deferred

1 income tax balance and future tax expense. However, the
2 2002 test year does not reflect normalization of the 2003
3 tax methodology change going forward. Therefore, Staff has
4 increased the Idaho electric jurisdictional portion of the
5 Company's deferred income tax balance, thus reducing total
6 rate base by \$9,966,000. This incorporates the pro forma
7 effect of the tax methodology change in the 2002 rate base.
8 Staff Exhibit No. 122 shows the adjustment amounts as
9 calculated by the Company and provided to Staff in response
10 to Production Request No. 218. The net effect of this
11 adjustment on the Idaho electric revenue requirement is a
12 reduction of \$1,442,000.

13 **4. Legal Expenses**

14 Q. Please describe Exhibit No. 123.

15 A. Exhibit No. 123 is a list of legal expenses that
16 Staff proposes to remove from the electric test year
17 expenses. Line 1 of Exhibit No. 123 removes \$14,035 from
18 the test year for legal expenses allocated to Idaho for the
19 operations of Avista Labs. These expenses were incurred by
20 the subsidiary and should be directly assigned to that
21 subsidiary. Line 2 removes \$1,326 from the test year legal
22 expenses allocated to Idaho related to the operations of
23 Avista Communications. Again, these expenses were incurred
24 by the subsidiary and should be directly assigned to that
25 subsidiary.

1 Line 3 of Exhibit No. 123 removes from the test
2 year \$74,363 in legal expenses allocated to Idaho that the
3 Company incurred during the bankruptcy proceedings of Enron
4 Corp. Though these expenses were prudently incurred, they
5 were an extraordinary expense that the Company will not
6 incur beyond the test year. Therefore, Staff has removed
7 Idaho's jurisdictional allocation of these expenses.

8 Line 4 of Exhibit No. 123 removes from the test
9 year \$478,980 in legal expenses related to the Federal
10 Energy Regulatory Commission's (FERC) investigation into
11 electricity trading practices. Again, though the Company
12 may have prudently incurred these expenses, the
13 investigation has been completed and these expenses are not
14 likely to recur beyond 2003.

15 Q. Please explain the FERC investigation and why
16 these expenses should not be included in customers' rates.

17 A. In February 2002, the FERC initiated a fact-
18 finding investigation of potential manipulation of electric
19 and natural gas prices by Avista Corp. and its affiliate
20 Avista Energy in the California energy markets. The FERC
21 was specifically interested in whether or not Avista Corp.
22 and any of its affiliates participated in trading
23 strategies that were similar to those practiced by Enron.
24 Avista incurred significant legal expenses defending itself
25 and allocated \$478,980 to Idaho's electric jurisdiction.

1 In April of 2004, after filing its Application
2 with this Commission to increase base rates, Avista
3 Corporation received notice from the Federal Energy
4 Regulatory Commission that its investigation into any
5 alleged improprieties committed by Avista Corporation and
6 its affiliates had been concluded. The Federal Energy
7 Regulatory Commission cleared Avista of any wrongdoing.
8 Given that these activities should not be associated with
9 the normal provision of electricity and should not recur in
10 the future, Staff has removed these expenses on the grounds
11 that they are non-recurring. However, the Company's
12 revenue requirement still includes a substantial level of
13 other legal expenses for Idaho's electric jurisdiction.

14 **5. Miscellaneous Expenses**

15 Q. Please explain Exhibit No. 124.

16 A. Exhibit No. 124 lists several miscellaneous
17 expenses discovered during Staff's audit that Staff
18 believes are inappropriately charged to ratepayers. These
19 expenses include such items as Christmas and Fourth of July
20 parties for employees, and contributions to various
21 charities and social organizations that promote the
22 Company's public image or should be allocated to
23 affiliates.

24 The largest single expense item on the list is
25 expenses incurred by Avista Corporation pertaining to

1 corporate strategy. A review of this report indicated that
2 approximately 75% of the report dealt with non-regulated
3 operations of Avista Corporation. Staff also reviewed the
4 minutes of the Board of Directors meetings to evaluate the
5 percentage of the Board's time spent discussing non-
6 regulated operations for this report. Staff believes that
7 corporate strategy benefits all subsidiaries of Avista
8 Corp, regulated and non-regulated alike. Therefore, Staff
9 has allocated 75% of these expenses to affiliates.

10 Q. Does this conclude your testimony regarding
11 Avista Corporation's Application to increase its base rates
12 for electricity in Idaho?

13 A. Yes.

14 **GAS SECTION**

15 **1. Pension Expense**

16 Q. Did Staff make any adjustments to pension expense
17 for Idaho's gas jurisdiction?

18 A. Yes. Avista included an adjustment increase of
19 \$170,068 for Idaho gas operations that reflects the use of
20 the 2004 estimated Net Periodic Pension Cost. Based on the
21 arguments previously mentioned in Section 1 of my electric
22 testimony, Staff has adjusted the Company's proposed 2004
23 estimated \$14 million pension expense to the 2003 ERISA
24 required minimum contribution of \$8,694,685. This equates
25 to an Idaho gas jurisdiction amount of \$320,409. The

1 effect of this adjustment reduces the Idaho gas revenue
2 requirement by approximately \$214,000.

3 **2. Depreciation Expense**

4 Q. Please explain Staff's adjustment to depreciation
5 expense for Idaho's gas jurisdiction.

6 A. As I discussed in Section 2 of my electric
7 testimony, the Company has accepted rates in other states
8 that are significantly less than those rates booked in
9 Idaho. By applying the rates approved in Washington State
10 to Idaho's gas jurisdiction, the proposed revenue
11 requirement is reduced by \$44,000.

12 **3. Income Tax**

13 Q. Did Staff take issue with the treatment of the
14 income tax methodology change and pro form the associated
15 deferred income taxes in this case for Idaho's gas
16 jurisdiction?

17 A. Yes. The recent change in methodology discussed
18 in Section 3 of my electric testimony also applies to gas
19 plant and inventory. Again, because the test year in this
20 proceeding is 2002, and the tax methodology change was made
21 in 2003, there is a timing difference making a pro forma
22 adjustment necessary for customers to receive any portion
23 of this tax benefit in this case. Staff has pro formed the
24 change in the deferred income tax amount in rate base to
25 reflect known and measurable changes in deferred taxes and

1 therefore capture this tax change on a going forward basis.
2 Staff's adjustment to the deferred tax balance reduces
3 Idaho's gas jurisdictional rate base by \$2,639,000. The net
4 effect this adjustment has on revenue requirement is a
5 reduction of \$382,000. Exhibit No. 125 prepared by Avista
6 in response to Production Request No. 218 illustrates the
7 calculation for this adjustment.

8 **4. Legal Expenses**

9 Q. Does Staff take exception to any legal expenses
10 proposed to be recovered from Idaho gas customers in this
11 proceeding?

12 A. Yes. During the course of our audit, Staff
13 discovered several legal expenses that should have been
14 directly assigned to affiliates or were for extraordinary
15 events that will not recur, similar to the arguments listed
16 in Section 4 of my electric testimony. Specifically, Staff
17 discovered \$16,537 in legal fees allocated to Idaho's gas
18 jurisdiction related to the bankruptcy filing of Enron
19 Corporation. Other legal fees removed from test year
20 expenses were \$3,136 and \$303 incurred by Avista Labs and
21 Avista Communications respectively but were allocated to
22 Idaho's gas jurisdiction. These expenses and the total
23 adjustment are shown in Exhibit No. 126. This adjustment
24 reduces the Idaho gas revenue requirement by \$19,976.
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5. Miscellaneous Expenses

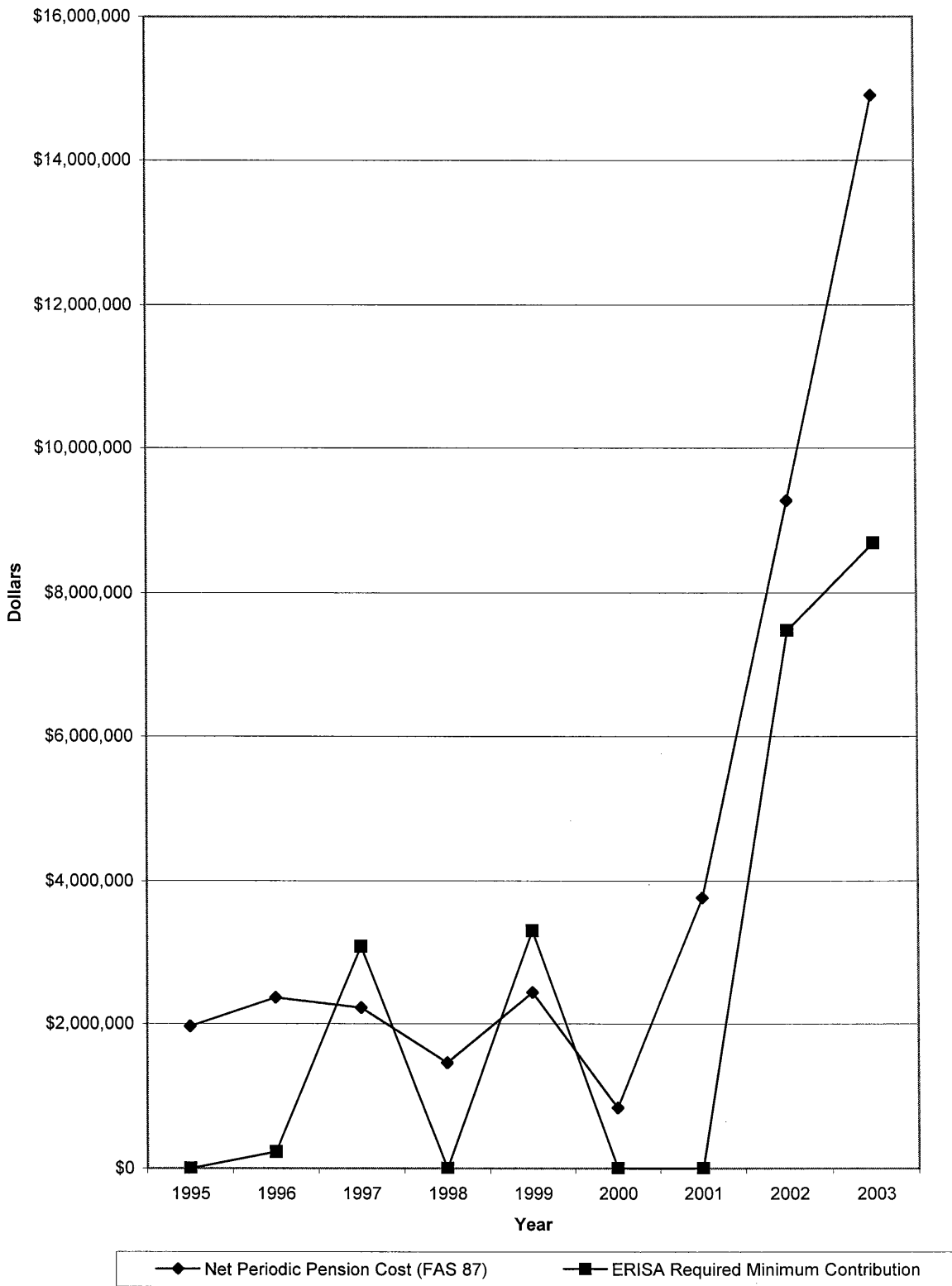
Q. Do you have any other adjustments to Idaho's gas jurisdiction?

A. Yes. There were several miscellaneous expenses pertaining to the promotion of corporate image, holiday lunches and charitable organizations that Staff believes were mistakenly included above-the-line. These expense reductions are listed in Exhibit No. 127 and reduce Idaho's gas revenue requirement by \$110,650.

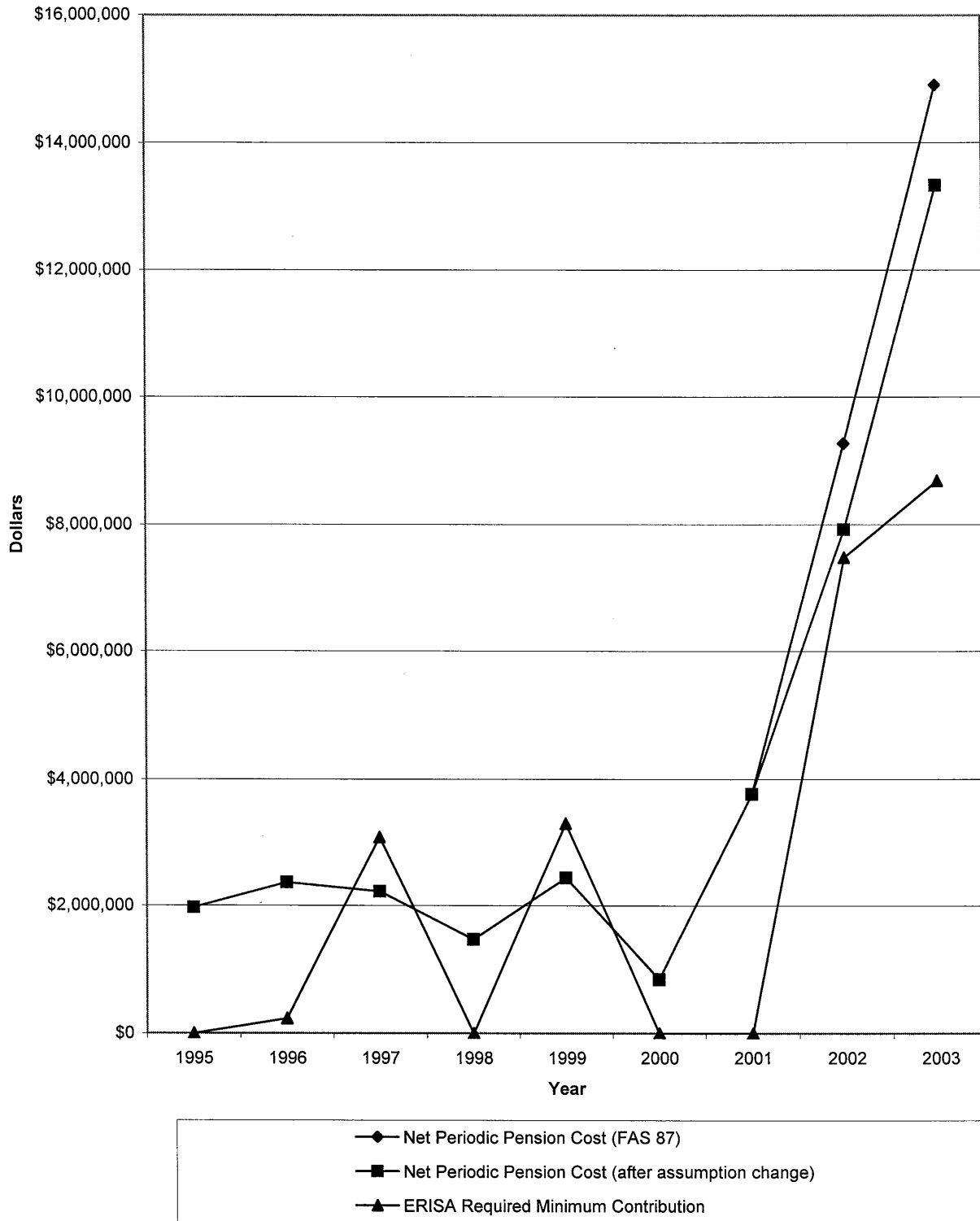
Q. Does this conclude your direct testimony in this proceeding?

A. Yes, it does.

History of Avista Pension Costs



History of Avista Pension Costs Including Effect of Assumption Changes



AVISTA UTILITIES

Payroll Loading Adjustment And Pension Pro Forma Twelve Months Ended December 31, 2002

	Amount <u>Incurring</u>	Amount <u>Cleared</u>	<u>Difference</u>	Pension <u>Proforma (1)</u>
Payroll benefits	\$27,017,214	\$25,100,071	\$1,917,143	\$4,255,953
Payroll taxes	5,898,062	5,552,000	346,062	
Payroll time off	10,735,046	10,303,348	431,698	
Total	\$43,650,322	\$40,955,419	\$2,694,903	\$4,255,953

(1) 2004 projected pension costs less 2002 actual pension costs for the utility.

2004 projection	\$14,000,000
2002 actual	-9,385,000
Difference	<u>\$4,615,000</u>
Allocation to utility	<u>92.22%</u>
Net increase to utility	<u>\$4,255,953</u>

2002 Washington Electric Labor	\$ 24,615,596.57	
2002 Total Company Labor	\$ 79,844,620.00	
% of total		<u>30.829%</u>

Payroll loading adjustment allocated to Washington Electric \$830,812 \$1,312,068

2002 Idaho Electric Labor	\$ 12,964,290.93	
2002 Total Company Labor	\$ 79,844,620.00	
% of total		<u>16.237%</u>

Payroll loading adjustment allocated to Idaho Electric \$437,571 \$691,039

Falkner 95

AVISTA UTILITIES

Payroll Loading Adjustment
And Pension Pro Forma
Twelve Months Ended December 31, 2002

	<u>Amount Incurred</u>	<u>Amount Cleared</u>	<u>Difference</u>	<u>Pension Proforma (1)</u>
Payroll benefits	\$26,075,545	\$24,158,402	\$1,917,143	\$4,255,953
Payroll taxes	5,898,062	5,552,000	346,062	
Payroll time off	10,735,046	10,303,348	431,698	
Total	\$42,708,653	\$40,013,750	\$2,694,903	\$4,255,953

(1) 2004 projected pension costs less 2002 actual pension costs for the utility.

2004 projection	\$14,000,000
2002 actual	-9,385,000
Difference	\$4,615,000
Allocation to utility	92.22%
Net increase to utility	\$4,255,953

2002 Washington Gas Labor	\$ 7,273,797.08
2002 Total Company Labor	\$ 79,844,620.00
% of total	<u>9.110%</u>

Payroll loading adjustment allocated to Washington Gas \$245,506 \$387,717

2002 Idaho Gas Labor	\$ 3,190,949.80
2002 Total Company Labor	\$ 79,844,620.00
% of total	<u>3.996%</u>

Payroll loading adjustment allocated to Idaho Gas \$107,688 \$170,068

AVISTA UTILITIES
ELECTRIC ADJUSTMENT SUMMARY
TWELVE MONTHS ENDED DECEMBER 31, 2002
(000'S OF DOLLARS)

IDAHO
DFIT - OVERHEADS
ELECTRIC

Line No.	DESCRIPTION	System	Washington	Idaho
REVENUES				
1	Total General Business	\$0		
2	Interdepartmental Sales			
3	Sales For Resale			
4	Total Sales of Electricity	0	0	0
5	Other Revenue			
6	Total Electric Revenue	0	0	0
EXPENSES				
Production and Transmission				
7	Operating Expenses			
8	Purchased Power			
9	Depreciation and Amortization			
10	Taxes			
11	Total Production & Transmission	0	0	0
Distribution				
12	Operating Expenses			
13	Depreciation			
14	Taxes	0	0	0
15	Total Distribution	0	0	0
16	Customer Accounting			
17	Customer Service & Information			
18	Marketing			
Administrative & General				
19	Operating Expenses			
20	Depreciation			
21	Taxes			
22	Total Admin. & General	0	0	0
23	Total Electric Expenses	0	0	0
24	Operating Income before FIT	0	0	0
Federal Income Taxes				
25	Current Accrual (at 35%)	0	0	0
26	Deferred Income Taxes	0	0	0
27	Amortized ITC			
28	SETTLEMENT EXCHANGE POWER			
29	NET OPERATING INCOME	\$0	\$0	\$0
RATE BASE				
PLANT IN SERVICE				
30	Intangible			
31	Production			
32	Transmission			
33	Distribution			
34	General			
35	Total Plant in Service	0	0	0
36	ACCUMULATED DEPRECIATION			
37	ACCUM. PROVISION FOR AMORTIZATION			
38	Total Accum. Depreciation & Amort.	0	0	0
39	GAIN ON SALE OF BUILDING			
40	DEFERRED TAXES	(9,966)	0	(9,966)
41	TOTAL RATE BASE	(\$9,966)	\$0	(\$9,966)

AVISTA UTILITIES

Accumulated Deferred Taxes Related to Overheads
 Electric
Balance at December 31, 2003

	<u>Alloc Basis</u>	<u>Electric System</u>	<u>Washington</u>	<u>Idaho</u>
Distribution	10	(\$17,045,977)	(\$10,665,497)	(\$6,380,480)
Hydro	1	(4,381,480)	(2,873,813)	(1,507,667)
Kettle Falls	1	(276,112)	(181,102)	(95,010)
Kettle Falls CT	1	(550,810)	(361,276)	(189,534)
Other Production	1	(247,318)	(162,216)	(85,102)
Rathdrum	1	(1,126,676)	(738,987)	(387,689)
Transmission	1	(3,836,293)	(2,516,225)	(1,320,068)
Total		(\$27,464,666)	(\$17,499,116)	(\$9,965,550)

Allocation Notes:

Production/Transmission	1	100.000%	65.590%	34.410%
Net electric distribution plant - AMA	10	100.000%	62.569%	37.431%

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**AVISTA CORPORATION
STAFF ADJUSTMENTS TO LEGAL EXPENSES
AVU-E-04-01**

		<u>Electric</u>	
<u>Line</u>	<u>Adjustment</u>	<u>Amount Allocated to Electric Utility per Avista</u>	<u>Allocated to Idaho Electric Jurisdiction</u>
1	Avista Labs	\$ 39,590	\$ 14,035
2	Avista Communications	\$ 3,742	\$ 1,326
3	Enron Corp. Bankruptcy	\$ 209,768	\$ 74,363
4	FERC Investigations	\$ 1,334,950	\$ 478,980 *
5			<u>\$ 568,704</u>

* Allocated using a 35.880% allocation factor per Avista Response to Audit Request No. 20

AVISTA CORPORATION
STAFF MISCELLANEOUS ADJUSTMENTS
AVU-E-04-01

VENDOR_DESC	Account No.	Total Transaction	Electric
Memberships Directly Charged to Idaho			
Jobs Plus	930.25	20,000	16,089
Concerned Business Inc	930.25	15,000	12,067
Bonner County EDC	930.25	4,000	3,218
Coeur D'Alene	930.25	1,500	1,207
Silver Valley EDC	930.25	1,500	1,207
Greater Sandpoint Chamber	930.25	1,094	880
St. Joe Development Foundation	930.25	1,000	804
Post Falls Area	930.25	758	610
Greater Hayden/Hayden Lake	930.25	500	402
Less than \$500	930.25	2,222	1,787
Total Directly Charged to Idaho		47,574	38,272
Memberships Allocated to Idaho		Total	Electric
Spokane Regional	930.25	44,225	35,578
Western Energy Institute	930.25	35,000	25,157
National Hydropower Association	930.25	25,810	25,810
PNUCC	930.25	23,827	23,827
Northwest Gas Association	930.25	22,968	16,509
Valley Vision	930.25	15,000	12,067
Washington Roundtable	930.25	14,844	10,669
Inland Northwest Partners	930.25	14,080	11,320
Inland Northwest HVAC Assn	930.25	7,500	6,034
Foundation for Water	930.25	6,000	6,000
Spokane Area Economic	930.25	5,100	4,103
Downtown Spokane Partnership	930.25	5,000	4,022
Corporate Executive Board	930.25	4,000	2,875
Financial Executives	930.25	3,055	2,196
University of Idaho	930.25	3,000	2,156
Spokane Convention	930.25	2,000	1,609
Better Business Bureau	930.25	1,817	1,462
Spokane Valley	930.25	1,850	1,327
Philanthropy Northwest	930.25	1,400	1,006
Boston College/CCC	930.25	1,200	863
A W B	930.25	1,160	834
Idaho Association of	930.25	1,020	733
CTED/Economic Development	930.25	1,000	719
Pullman Chamber of Commerce	930.25	800	644
Marketing Executives	930.25	750	539
International Economic	930.25	640	460
Forest Resources Assoc Inc	930.25	620	620
Clearwater Economic	930.25	600	483
Kettle Falls Generating	930.25	600	600
Spokane Area	930.25	500	359
Washington Economic	930.25	500	381
Less than \$500	930.25	7,341	5,772
Total to be allocated to Idaho		253,007	206,733
Allocation factors			35.446%
Total Allocated to Idaho			\$ 73,279
Total of Account 930.25			\$ 111,551
Charitable, Civic/Community Organizations		Total	Electric
Anne Marie Axworthy	930.22	725	583
Debbie Simock	930.22	733	590
Wampum	930.22	1,200	965
Spokane Symphony Association	930.22	598	481
Resource Planning Unlimited	930.22	1,060	853
Anne Marie Axworthy	930.22	730	587
Elect Al French for President	930.22	500	402
Kristine Meyer	930.22	566	455
Philanthropy Northwest	930.22	1,000	804
Davenport District Art Board	930.22	500	402
Adventures in Advertising	930.22	1,539	1,238
Adventures in Advertising	930.22	572	460
EDS Corporation	930.22	2,963	2,383
Adventures in Advertising	930.22	636	511
Judith L Cole	930.22	566	455
Judith L Cole	930.22	826	664
Women of Avista Corp	930.22	800	644
Charges \$500 or greater	930.22	\$ 15,514	\$ 12,477
Allocation Percentage	930.22		35.446%
Idaho Allocation of Charges \$500 or Greater	930.22		\$ 4,423
Idaho allocation of Charges less than \$500	930.22		\$ 5,501
Idaho Direct Charges of \$500 or less	930.22		\$ 5,169
Total of Account 930.22			\$ 15,093
Other Miscellaneous			
Bain & Company	923	1,164,835	246,325
Avista Summer Picnic	923	29,246	7,391
Spokane Indians Summer Picnic	923	304	77
Annual Trailblazer Dinner	926	24,318	6,146
Avista Christmas Luncheon	921	7,317	1,849
Total Other Miscellaneous		\$ 1,226,020	\$ 261,788
Total Miscellaneous Adjustments		\$ 1,542,115	\$ 388,431

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AVU-G-04-1
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AVISTA UTILITIES
 GAS ADJUSTMENT SUMMARY
 TWELVE MONTHS ENDED DECEMBER 31, 2002
 (000'S OF DOLLARS)

IDAHO
 DFIT - OVERHEADS
 GAS

Line No.	Description	System	Washington	Idaho
REVENUES				
1	Total General Business			
2	Total Transportation			
3	Other Revenues			
4	Total Gas Revenues	0	0	0
EXPENSES				
5	Exploration & Development			
Production				
6	City Gate Purchases			
7	Purchased Gas Expense			
8	Net Nat. Gas Storage Trans			
9	Total Production	0	0	0
Underground Storage				
10	Operating Expenses			
11	Depreciation			
12	Taxes			
13	Total Underground Storage	0	0	0
Distribution				
14	Operating Expenses			
15	Depreciation			
16	Taxes	0		0
17	Total Distribution	0	0	0
18	Customer Accounting			
19	Customer Service & Information			
20	Sales			
Administrative and General				
21	Operating Expenses			
22	Depreciation			
23	Taxes			
24	Total Admin. & General	0	0	0
25	Total Gas Expense	0	0	0
26	Operating Income before FIT	0	0	0
Federal Income Taxes				
27	Current Accrual (at 35%)	0	0	0
28	Amort ITC			
29	Deferred FIT			
31	NET OPERATING INCOME	\$0	\$0	\$0
RATE BASE				
PLANT IN SERVICE				
32	Underground Storage			
33	Distribution Plant			
34	General Plant			
35	Total Plant in Service	0	0	0
ACCUMULATED DEPRECIATION				
36	Underground Storage			
37	Distribution Plant			
38	General Plant			
39	Total Accum. Depreciation	0	0	0
40	DEFERRED TAXES	(2,639)	0	(2,639)
41	GAS INVENTORY			
42	GAIN ON SALE OF BUILDING			
43	TOTAL RATE BASE	(\$2,639)	\$0	(\$2,639)

AVISTA UTILITIES

Accumulated Deferred Taxes Related to Overheads

Gas

Balance at December 31, 2003

	<u>Alloc Basis</u>	<u>Gas System</u>	<u>Washington</u>	<u>Idaho</u>
Gas - Distribution	NDP	<u>(\$8,222,196)</u>	<u>(\$5,583,036)</u>	<u>(\$2,639,160)</u>
Total		<u>(\$8,222,196)</u>	<u>(\$5,583,036)</u>	<u>(\$2,639,160)</u>

Allocation Notes:

Net distribution plant - AMA	NDP			
Gross		272,912,059	185,314,508	87,597,551 (1)
A/D		<u>(82,242,578)</u>	<u>(55,845,482)</u>	<u>(26,397,096) (1)</u>
Net		190,669,481	129,469,026	61,200,455
Percent		100.000%	67.902%	32.098%

(1) Source is Gas Utility Plant (G-PLT-12A) from Results of Operations

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**AVISTA CORPORATION
STAFF ADJUSTMENTS TO LEGAL EXPENSES
AVU-G-04-01**

Gas

<u>Line</u>	<u>Adjustment</u>	<u>Amount Allocated to Gas Utility per Avista</u>	<u>Allocated to Idaho Gas Jurisdiction</u>
1	Avista Labs	\$ 10,185	\$ 3,136
2	Avista Communications	\$ 983	\$ 303
3	Enron Corp. Bankruptcy	\$ 53,710	\$ 16,537
4			<u>\$ 19,976</u>

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AVISTA CORPORATION
STAFF MISCELLANEOUS ADJUSTMENTS
AVU-G-04-01

VENDOR_DESC	Account No.	Total Transaction	Gas
Memberships Directly Charged to Idaho			
1 Jobs Plus	930.25	20,000	3,911
2 Concerned Business Inc	930.25	15,000	2,933
3 Bonner County EDC	930.25	4,000	782
4 Coeur D'Alene	930.25	1,500	293
5 Silver Valley EDC	930.25	1,500	293
6 Greater Sandpoint Chamber	930.25	1,094	214
7 St. Joe Development Foundation	930.25	1,000	196
8 Post Falls Area	930.25	758	148
9 Greater Hayden/Hayden Lake	930.25	500	98
10 Less than \$500	930.25	2,222	434
11 Total Directly Charged to Idaho		47,574	9,302
Memberships Allocated to Idaho			
		Total	Gas
14 American Gas Association	930.25	137,393	90,825
15 Spokane Regional	930.25	44,225	8,647
16 Western Energy Institute	930.25	35,000	6,473
17 Northwest Gas Association	930.25	22,968	4,247
18 Valley Vision	930.25	15,000	2,933
19 Washington Roundtable	930.25	14,844	2,745
20 Inland Northwest Partners	930.25	14,080	2,752
21 Inland Northwest HVAC Assn	930.25	7,500	1,466
22 Spokane Area Economic	930.25	5,100	997
23 Downtown Spokane Partnership	930.25	5,000	978
24 Corporate Executive Board	930.25	4,000	740
25 Financial Executives	930.25	3,055	565
26 University of Idaho	930.25	3,000	555
27 Spokane Convention	930.25	2,000	391
28 Better Business Bureau	930.25	1,817	355
29 Spokane Valley	930.25	1,650	323
30 Philanthropy Northwest	930.25	1,400	259
31 Boston College/CCC	930.25	1,200	222
32 A W B	930.25	1,160	215
33 Idaho Association of	930.25	1,020	189
34 CTED/Economic Development	930.25	1,000	185
35 Pullman Chamber of Commerce	930.25	800	156
36 Marketing Executives	930.25	750	139
37 International Economic	930.25	640	118
38 Clearwater Economic	930.25	600	117
39 Spokane Area	930.25	500	92
40 Washington Economic	930.25	500	95
41 Less than \$500	930.25	7,341	1,331
42 Total to be allocated to Idaho		333,543	128,111
43 Allocation factors			30.791%
44 Total Allocated to Idaho			\$ 39,447
45			
46			
47 Total of Account 930.25			\$ 48,749
48			
Charitable, Civic/Community Organizations			
		Total	Gas
49 Anne Marie Axworthy	930.22	725	142
50 Debbie Simock	930.22	733	143
51 Wampum	930.22	1,200	235
52 Spokane Symphony Association	930.22	598	117
53 Resource Planning Unlimited	930.22	1,060	207
54 Anne Marie Axworthy	930.22	730	143
55 Elect Al French for President	930.22	500	98
56 Kristine Meyer	930.22	566	111
57 Philanthropy Northwest	930.22	1,000	196
58 Davenport District Art Board	930.22	500	98
59 Adventures in Advertising	930.22	1,539	301
60 Adventures in Advertising	930.22	572	112
61 EDS Corporation	930.22	2,963	580
62 Adventures in Advertising	930.22	636	125
63 Judith L Cole	930.22	566	111
64 Judith L Cole	930.22	826	162
65 Women of Avista Corp	930.22	800	156
66 Charges \$500 or greater	930.22	\$ 15,514	\$ 3,037
67 Allocation Percentage	930.22		30.791%
68 Idaho Allocation of Charges \$500 or Greater	930.22		\$ 935
69 Idaho allocation of Charges less than \$500	930.22		\$ 1,112
70 Idaho Direct Charges of \$500 or less	930.22		\$ 1,208
71			
72			
73 Total of Account 930.22			\$ 3,255
74			
Other Miscellaneous Expenses			
75 Bain & Company		1,164,835	55,045
76 Avista Summer Picnic		29,246	1,721
77 Spokane Indians Summer Picnic		304	18
78 Annual Trailblazer Dinner		24,318	1,431
79 Avista Christmas Luncheon		7,317	431
80 Total Other Miscellaneous		\$ 1,226,020	\$ 58,646
81			
82			
83 Total Miscellaneous Adjustments		\$ 1,622,651	\$ 110,650

Exhibit No. 127
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D. English, Staff
6/21/04

CERTIFICATE OF SERVICE

I HEREBY CERTIFY THAT I HAVE THIS 21ST DAY OF JUNE 2004, SERVED THE FOREGOING **DIRECT TESTIMONY OF DONN ENGLISH**, IN CASE NO. AVU-E-04-1/AVU-G-04-1, BY MAILING A COPY THEREOF, POSTAGE PREPAID, TO THE FOLLOWING:

DAVID J. MEYER
SR VP AND GENERAL COUNSEL
AVISTA CORPORATION
PO BOX 3727
SPOKANE WA 99220-3727


KELLY NORWOOD
VICE PRESIDENT – STATE & FED. REG.
AVISTA UTILITIES
PO BOX 3727
SPOKANE WA 99220-3727

CONLEY E WARD
GIVENS PURSLEY LLP
PO BOX 2720
BOISE ID 83701-2720

DENNIS E PESEAU, PH. D.
UTILITY RESOURCES INC
1500 LIBERTY ST SE, SUITE 250
SALEM OR 97302

CHARLES L A COX
EVANS KEANE
111 MAIN STREET
PO BOX 659
KELLOGG ID 83837

BRAD M PURDY
ATTORNEY AT LAW
2019 N 17TH ST
BOISE ID 83702


SECRETARY